

Real Estate Institute is seeking **qualified and motivated** individuals to join our top-notch team of mortgage pre-license and continuing education instructors. Our school is located in Niles, Illinois, but we also hire instructors across the US for live webinar and online instructor-led courses.

This is a **contract** opportunity, reporting to the Director of Mortgage Education.

While there are many NMLS-approved Education Providers, Real Estate Institute stands above the crowd. As a leading provider of real estate and mortgage education for over 20 years, we've made a name for ourselves on the quality of both the education we provide and the service with which we provide it.

Our mortgage instructors teach courses that have been approved by the Nationwide Mortgage Licensing System (NMLS). Successful candidates must possess an in-depth understanding of the modern-day mortgage lending business, including challenges facing mortgage loan originators in 2016, as well as a broad knowledge of the market.

Here are our requirements (you must have the following skills and experience):

- At least 5 years of residential mortgage loan origination, underwriting or operations experience, with at least three of those years coming after 2009.
- Excellent verbal and written communications skills, preferably with large-group presentation and/or teaching experience. You will be required to present course material in an engaging manner and relate the content to the student's real-world experiences as a Mortgage Loan Originator, including challenges with increased regulatory oversight, compliance concerns and the overall mortgage marketplace.
- A winning personality and the flexibility to consistently teach two-to-four days per month. We generally schedule teaching dates at least one month in advance.
- In-depth knowledge of the modern mortgage industry, mortgage-related law and regulations. You will apply your experience as you address student questions in a knowledgeable and succinct manner.
- Must meet all of the criminal background and character-and-fitness requirements for licensure as a Mortgage Loan Originator, although an MLO license is not required for the position.
- Deductive reasoning and the ability to quickly apply presentation content in order to answer student questions in the classroom environment.
- Working familiarity with internet videoconference/chat software in a PC or Mac environment – PC preferred. We will provide training related to our specific webinar delivery system.
- Interpersonal communication skills are absolutely critical to the success of this position.

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Additional considerations:

- A bachelor's degree or associates degree with commensurate work experience is required
- If applying in the Chicagoland area to deliver live classes, you **MUST** have reliable transportation.
- If applying as a remote/webinar instructor, you **MUST** have a reliable high-speed internet connection.

Company information:

Founded in 1992, Real Estate Institute has provided high quality professional education to more than 125,000 alumni nationwide. While we may have started as an Illinois real estate school, today our company provides education to meet regulatory requirements in the real estate, insurance, mortgage, law and accounting industries. Here's why you want to associate with us:

- **Flexibility.** As an independent contractor, you'll be able to pick the dates you want to teach each month. Want more income? Teach more courses! Getting busy? All we require is a minimum of two days a month.
- **Stability.** We've been in business since 1995, and we're currently in an exciting (and steady) expansion cycle. In short, we're GROWING, not going away!
- **Support.** When you teach for REI, you receive instructor training from our veteran faculty members to assist you in learning the content you're going to be teaching, as well as preparing you to effectively deliver it in an engaging manner.
- **We listen.** Have an idea on how we can improve our courses? Is there a great CE topic that you'd love to see us include in a future presentation? We want to know. (And we may even pay you to develop it!) At REI, you work *with* us, not *for* us.
- **You get paid.** Our commitment to quality service extends to our instructors. We offer competitive hourly and per-class rates, and we pay you ON-TIME!
- **Our students love us.** We're constantly striving for a five-star experience for our students. Check out our reviews on Facebook and Yelp, and imagine how you'll be able to enhance your resume with some raving fans of your own!

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